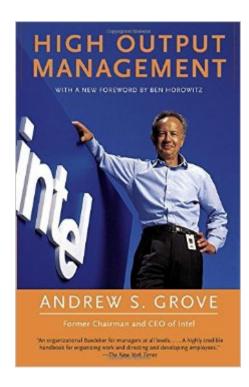
The book was found

High Output Management





Synopsis

The essential skill of creating and maintaining new businessesâ "the art of the entrepreneurâ "can be summed up in a single word: managing. In High Output Management, Andrew S. Grove, former chairman and CEO (and employee number three) of Intel, shares his perspective on how to build and run a company. Born of Groveâ [™]s experiences at one of Americaâ [™]s leading technology companies, this legendary management book is a Silicon Valley staple, equally appropriate for sales managers, accountants, consultants, and teachers, as well as CEOs and startup founders. Grove covers techniques for creating highly productive teams, demonstrating methods of motivation that lead to peak performanceâ "throughout, High Output Management is a practical handbook for navigating real-life business scenarios and a powerful management manifesto with the ability to revolutionize the way we work.

Book Information

Paperback: 272 pages Publisher: Vintage; 2nd edition (August 29, 1995) Language: English ISBN-10: 0679762884 ISBN-13: 978-0679762881 Product Dimensions: 5.2 x 0.6 x 8 inches Shipping Weight: 7.8 ounces (View shipping rates and policies) Average Customer Review: 4.7 out of 5 stars Â See all reviews (113 customer reviews) Best Sellers Rank: #6,724 in Books (See Top 100 in Books) #12 in Books > Engineering & Transportation > Engineering > Industrial, Manufacturing & Operational Systems #116 in Books > Business & Money > Small Business & Entrepreneurship > Entrepreneurship #137 in Books > Business & Money > Management & Leadership > Management

Customer Reviews

High Output Management provides a comprehensive overview of a managers role and purpose. The book focuses around a central thesis that a manager's objective is to increase the output of the work of those below and around him. A manager should therefore choose high-leverage activities that have a multiplicative impact on the overall output of his subordinates and peers. For example, providing clear direction to a team may only require a small amount of the manager's time, but yields tremendous value in terms of the output of the team. This book is great for both new and experienced managers since it provides valuable frameworks and strategies for all kinds of common managerial tasks. Below are the core topics covered in this book:* Delegation - In order to maximize leverage, a manager needs an optimal number of subordinates to whom he can delegate to. Successful delegation provides lots of leverage, whereas poor delegation ends up netting no leverage since it turns into errors and micro-management.* Meetings - Meetings are extraordinarily expensive to a company. There are three types of recurring meetings: one-on-one's, staff meetings, and operational reviews. Each of these meetings should have a clear framework for maximizing value and minimizing time-waste. There are also one-off meetings centered around making a particular decision - such meetings should be especially carefully planned and executed since they are often scheduled ad-hoc without a clear purpose and with too many participants.* Making decisions - When making decisions, there's a fragile power dynamic that needs to be carefully handled. Managers should facilitate free and open discussion amongst all parties until a consensus emerges.

Download to continue reading...

High Output Management Summary of High Output Management by Andrew S. Grove | Includes Analysis Color Management & Quality Output: Working with Color from Camera to Display to Print: (The Digital Imaging Masters Series) Flexible Input, Dazzling Output with IBM i Gardening For Entrepreneurs: Gardening Techniques For High Yield, High Profit Crops (Farming For Profit, Gardening For Profit, High Yield Gardening) Project Management: 26 Game-Changing Project Management Tools (Project Management, PMP, Project Management Body of Knowledge) Agile Project Management: Box Set - Agile Project Management QuickStart Guide & Agile Project Management Mastery (Agile Project Management, Agile Software Development, Agile Development, Scrum) Agile Project Management: An Inclusive Walkthrough of Agile Project Management (Agile Project Management, Agile Software Developement, Scrum, Project Management) The Official High Times Cannabis Cookbook: More Than 50 Irresistible Recipes That Will Get You High Catholic High School Entrance Exams w/CD-ROM 2nd Ed. (Catholic High School Entrance Test Prep) Spy High Mission Two: Chaos Rising (Spy High (Little Brown and Company)) High-YieldTM Neuroanatomy (High-Yield Series) High-YieldTM Acid-Base (High-Yield Series) High-Yield Embryology (High-Yield Series) High-YieldTM Embryology (High-Yield Series) Gardening For Entrepreneurs: Gardening Techniques for High Yield, High Profit Crops High Commitment High Performance: How to Build A Resilient Organization for Sustained Advantage Pilgrimage 'Hajj': The Fifth High Grade of Al-Taqwa (The High Grades of Al-Taqwa) (Volume 5) High Tech Start Up, Revised and Updated: The Complete Handbook For Creating Successful New High Tech Companies Confessions of a Real Estate Entrepreneur: What It Takes to Win in High-Stakes

Commercial Real Estate: What it Takes to Win in High-Stakes Commercial Real Estate

<u>Dmca</u>